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Amith Agarwal, co-founder and executive director, StarAgri

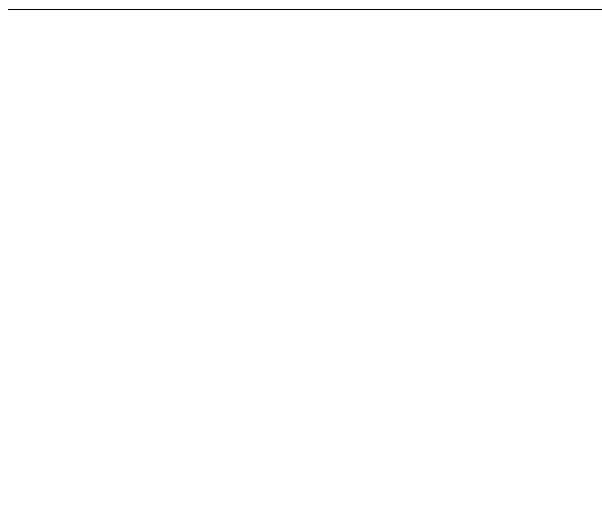
Star Agriwarehousing and Collateral Management Ltd, which counts Singapore state investment firm Temasek and Bahrain-based alternative asset manager Investcorp as its investors, is contemplating a public listing after recording strong growth over the last three years, a top executive told VCCircle.

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offering possibly by the middle of 2025, said Amith Agarwal, co-founder and executive director.

“We are preparing to take StarAgri public over the next 18-24 months although it is at a preliminary discussion stage. As one of the rare profitable entities in the agri-tech startup space, we feel it is time to share our wealth creation journey with more and more Indians,” Agarwal said in an interaction.

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The company believes an IPO will help it make substantial investments to operate more effectively and thrive competitively in the rapidly evolving and expanding agri-tech sector and retain a leadership position.

Discussions on a potential IPO come as the company has been growing at a fast clip. Its revenue has risen from Rs 262.3 crore in FY20 to Rs 709.5 crore in FY23, registering a growth of 170% over three years and a compounded annual growth rate of 40%. Profit before tax improved from Rs 16.3 crore in FY20 to Rs 37.6 crore in FY23, increasing by 130%.

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and our determination to be at the forefront of its transformation,” Agarwal said.

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“From the investor viewpoint, we recognize that a fundamental measure of our success will be the shareholder value we create. This, in turn, will be directly proportionate to our market leadership position,” he said, adding that market leadership will translate directly into higher revenue, greater profitability, better capital velocity, and higher returns.

While it’s too early to say whether the planned IPO would involve a fresh issue of shares, a secondary market offering by existing shareholders or a combination of both, the company’s investors may consider the exit option keeping in mind their long holding period.

[Temasek](#) first invested Rs 250 crore in StarAgri in 2014 and put some more money two years later. The company joined [Investcorp](#)’s portfolio when the Bahraini investor acquired the private equity business of IDFC Alternatives in 2019. IDFC Alts invested Rs 150 crore in StarAgri in 2012.

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StarAgri was launched in 2006 and provides procurement and warehousing facilities for farm commodities across India. The company boasts of a vast network that includes over 100,000 farmers and more than 800 warehouses spanning 16 states. It has warehousing capacity of over 1.5 million tons and storing commodities worth Rs 7,500 crore across 200 collateral management locations. The company also has a lending unit named StarAgri Finance.

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